



Annual Report and Accounts 2011



2011

Financial Highlights

(all amounts are in thousands unless stated)

€235,311

Revenue

€7,189

Operating profit

€37,041

Gross profit

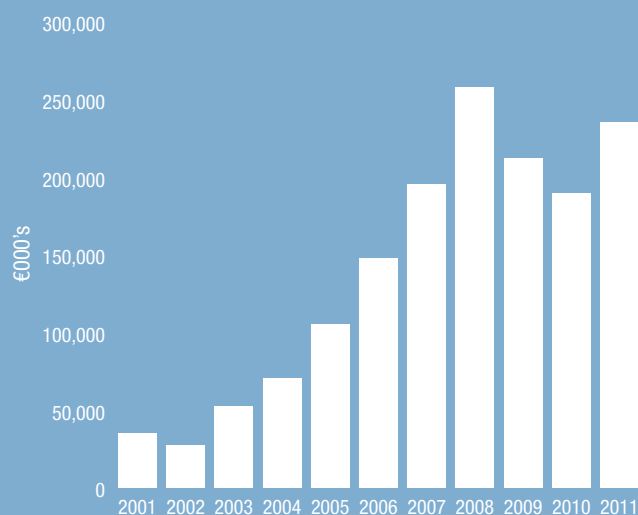
€8,132

Profit before tax

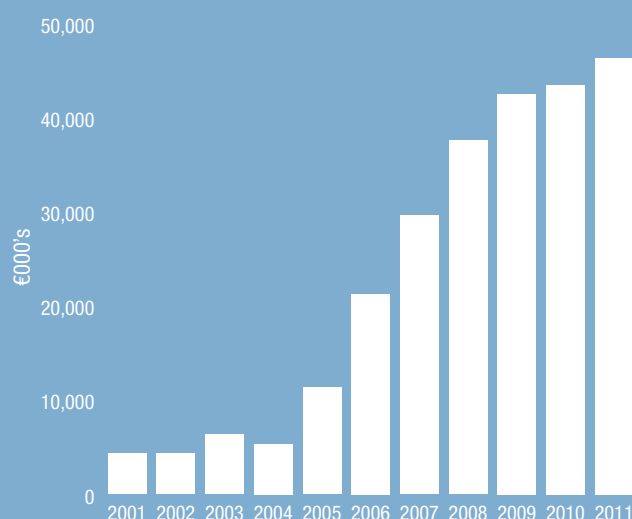
19.2 cent

Basic earnings per share

Revenue Growth



Net Cash



5,925

Contractor and
temporary staff

24

Offices

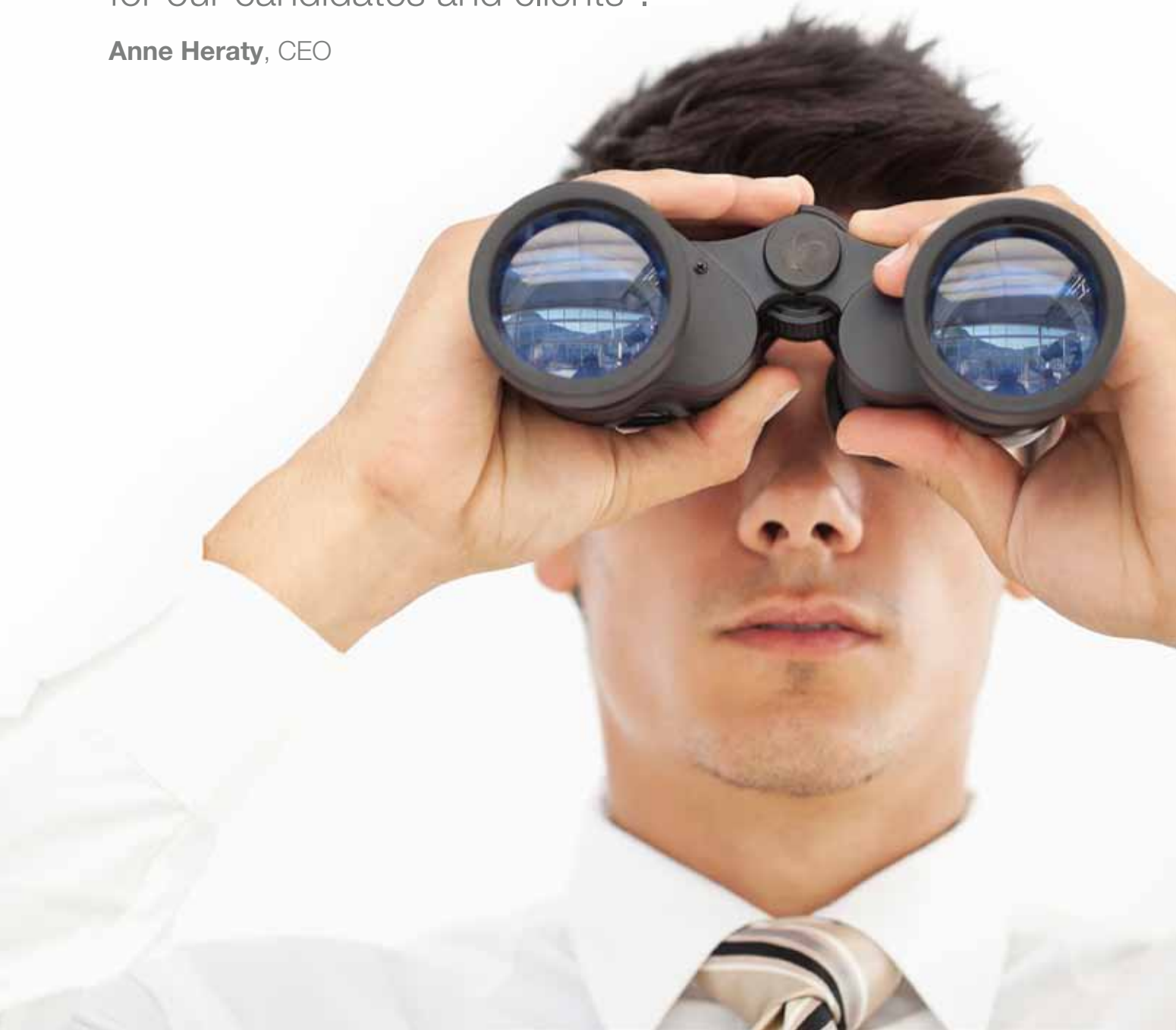
8

Countries

Our Market Opportunity

“Cpl’s unique approach to identifying the right skills and talent combined with the ability to provide innovative recruitment solutions drives real value for our candidates and clients”.

Anne Heraty, CEO



Placing People First

Our business is built by forging strong relationships and delivering an exceptional service to our candidates and clients.

Our Values

Integrity

We are true to our mission, vision and our values. We act with honesty, openness and professionalism in everything we do.

Passion

We really believe in what we do and we strive to be the very best. We act with energy and conviction in all we do whilst continually striving to improve the services we provide.

Innovation

We are innovative in creating solutions. We encourage entrepreneurial thinking to ensure that we are constantly improving our services for our clients and candidates.

Our Business

Cpl Resources plc. is a provider of recruitment, staffing and outsourcing services. We provide these services to local customers and multinationals through a network of 24 offices in Ireland, Spain, England, Poland, Bulgaria, Slovakia, Czech Republic and Hungary. Our business is based on matching the capabilities of our candidates and employees with the need of our clients to get work done. We achieve this by (a) placing candidates in jobs with our clients, (b) staffing client projects with our agency employees and contractors, and (c) employing staff in our service centres to do work on a subcontract basis. In addition to providing these services to customers in Ireland, we serve the European needs of global corporations in the Technology, Social Media, Finance and Pharmaceutical sectors.

Locations



IRELAND

DUBLIN

Cpl Resources plc. – HQ
83 Merrion Square, Dublin 2
T: +353 1 614 6000
E: info@cpl.ie
W: www.cpl.ie

Careers Register

2nd Floor, 49 St Stephens Green,
Dublin 2
T: +353 1 500 5909
E: info@cpl.ie
W: www.careers-register.com

Kate Cowhig

2nd Floor, 49 St Stephens Green,
Dublin 2
T: +353 1 500 5909
E: info@kcr.ie
W: www.kcr.ie

Cpl Healthcare

2nd Floor, 49 St Stephens Green,
Dublin 2
T: +353 1 500 5909
E: info@cplhealthcare.ie
W: www.cplhealthcare.ie

Career Consultants

2nd Floor, 49 St Stephens Green,
Dublin 2
T: +353 1 500 5909
E: info@cpl.ie
W: www.careerconsultants.ie

Flexsource

5 St. Fintans, North Street,
Swords, Co. Dublin
T: +353 1 895 5700
E: swords@flexsource.ie
W: www.flexsource.ie

Interaction

Dublin Multilingual Call Centre,
Maple House,
South County Business Park
Leopardstown, Co. Dublin
T: +353 1
E: info@interaction.ie
W: www.interaction.ie

Servisource

International House, Tara Street,
Dublin 2
T: +353 1 473 0474
E: info@servisource.ie
W: www.servisource.ie

Nifast

5 St. Fintans, North Street,
Swords, Co. Dublin
T: +353 818 333 009
E: info@nifast.ie
W: www.nifast.ie

CORK

Cpl Resources plc.
5th Floor, VHI House,
70 South Mall, Cork
T: +353 21 494 4860
E: info@cork.cpl.ie
W: www.cpl.ie

Kenny Whelan & Associates

Unit 1 Joyce House, Barrack Square,
Ballincollig, Cork
T: +353 21 466 5400
E: info@kenny-whelan.ie
W: www.kenny-whelan.ie

Interaction

Interaction Headquarters,
West Cork Technology Park,
Clonakilty, Cork
T: +353 21 471 0000
E: info@interaction.ie
W: www.interaction.ie

Nifast

5th Floor, VHI House,
70 South Mall, Cork
T: +353 21 4319 250
E: info@nifast.ie
W: www.nifast.ie

LIMERICK

Cpl Resources plc.
10/11 Steamboat Quay,
Dock Road, Limerick
T: +353 61 317 377
E: info@limerick.cpl.ie
W: www.cpl.ie

GALWAY

Cpl Resources plc.
Ross House, Merchants Road,
Galway, Co. Galway
T: +353 91 509 740
E: info@galway.cpl.ie
W: info@cpl.ie

BELFAST

Cpl Resources plc.
20 Adelaide Street,
Belfast, BT2 8GD, BT34 1LR
T: +44 289 072 5600
E: belfast@cpl-ni.com
W: www.cpl.com

NEWRY

Cpl Resources plc.
Granite House,
31 – 35 St Marys Street,
Newry, Co. Down
BT34 1LR
T: +44 2830 253 450
E: newry@cpl-ni.com
W: www.cpl.com

ENGLAND

LONDON

Cpl Resources plc.
Hamilton House,
Mabledon Place,
Bloomsbury, London, WC1H 9BB
T: +44 207 8338830
F: +44 871 9718590
W: www.nursefindersuk.com

SPAIN

BARCELONA

Cpl Resources plc.
Country Manager: Lorena Diaz
Via Augusta, 2 bis 5ª planta,
Barcelona 08006
T: +34 93-2387134
E: Lorena.diaz@cpl.ie
W: www.cpljobs.es

POLAND

WARSAW

Cpl Resources plc.
Country Manager: Gracjan Gozdz
Cpl Jobs Sp Z.o.o
Al Jerozolimskie 81
02 – 001 Warszawa Polska
Orco Tower (7 patro)
M: +48 693 777 375
T: +48 22 488 65 00
E: gracjan.gozdz@cpljobs.pl
W: www.cpljobs.pl

WROCLAW

Cpl Resources plc.
Branch Manager: Magdalena Nikadon
Cpl Jobs Wroclaw
Cpl Jobs Sp Z.o.o.
ul. Pitsudzkiego 13
50-084 Wroclaw Polska
Budynek Asco (5 patro)
M: +48 693 777 372
T: +48 71 735 6201
E: magdalena.nikadon@cpljobs.pl
W: www.cpljobs.pl

CZECH REPUBLIC

PRAGUE

Cpl Resources plc.
Branch Manager: Martina Pavlikova
Cpl Jobs s.r.o.
Burzovni palac
Rybna 14
110 00 Praha, Czech Republic
M: +420 602 126 324
T: +420 221 773 609
E: martina.pavlikova@cpljobs.cz
W: www.cpljobs.cz

BRNO

Cpl Resources plc.
Branch Manager: Kristina Porubcanova
Cpl Jobs s.r.o.
Masarykova trida 26
602 00 Brno, Czech Republic
M: +420 724 258 614
T: +420 515 800 808
E: Kristina.porubcanova@cpl.cz
W: www.cpljobs.cz

HUNGARY

BUDAPEST

Cpl Resources plc.
Country Manager: Beatrix Farkas
Cpl Jobs Kft
1139 Budapest Teve u 1a/c
M: +36 30 860 8157
T: +361 501 54 62
E: Beatrix.farkas@cpl.hu
W: www.cpljobs.hu

SLOVAKIA

BRATISLAVA

Cpl Resources plc.
Branch Manager: Zuzana Weberova
Cpl Jobs s.r.o.
Vysoka 14, 811 06 Bratislava, Slovakia
M: +421 918 427 697
T: +421 232 191 203
E: suzana.weberova@cpljobs.sk
W: www.cpljobs.sk

BULGARIA

SOFIA

Cpl Resources plc.
Branch Manager: Danail Kanchev
Cpl Jobs Ltd Bulgaria,
1A Pop Bogomil Str.,
6th Floor, Map, Sofia, Bulgaria
M: +359 888 874 678
T: +359 2 892 910 01
E: danail.kanchev@cpljobs.bg
W: www.cpljobs.bg